



**COMPANY
PROFILE
2024**

**Innovation
for
Sustainable
Healthcare.**

We are a multinational group implementing software solutions, services and technologies that support the digital transformation of healthcare systems, to respond in an adequate and sustainable way to the new health demands of citizens.



We work with **ethics, passion, responsibility** and **attention towards all our stakeholders**. These are the Values that have underpinned our work since 1988.



Together with healthcare organisations to build a better future



Established in 1988 in Trentino, Italy, GPI has grown constantly over time thanks to significant M&A investments and projects developed in partnership with universities and research centres across Italy and around the world. The company has been listed on the EXM since 2018.

Along this journey, GPI has never lost sight of the deeper purpose of its work: **creating cutting-edge solutions to make healthcare systems sustainable and to improve people's quality of life.**

The integration of software, services, and technology, combined with years of experience working beside our customers, translates into concrete support **for innovating care models, optimising processes and containing costs.**





History of growth

+35 years of experience, a management team with a track record of organic growth and M&As.



International presence

Solutions adopted by more than 9000 customers in over 70 countries.



Leadership

In services for access to care plus social and healthcare software solutions.



Distinctive

Integrated software, technology and service solutions to optimise clinical, care, administrative, and social pathways.



Quality of life

Our work improves the quality of life.

A steady expansion

GPI closed 2023 with pro forma revenues of 478 million euros, over 7,600 employees and over 9,000 customers in 70 countries.

"2023 was another particularly significant year for GPI, which saw us grow in size, range of offer and market presence, both in Italy and abroad. Our goal is ambitious yet clear: to become a leading European company in healthcare system innovation, through our software solutions and cutting-edge technologies.

In this vision, innovation and sustainability go hand in hand: we help organisations to redesign their systems and address health under new paradigms, such as personalised medicine or One Health. Digital transformation is our way of contributing to sustainable change in healthcare, so that health services are high quality and accessible to more and more people.

Our commitment and responsibility in generating value for the entire ecosystem in which we operate is relevant and constant. We have faith in the present, we plan for the long term, and we put our ideas and energy into creating a better future".

Fausto Manzana, Chief Executive Officer

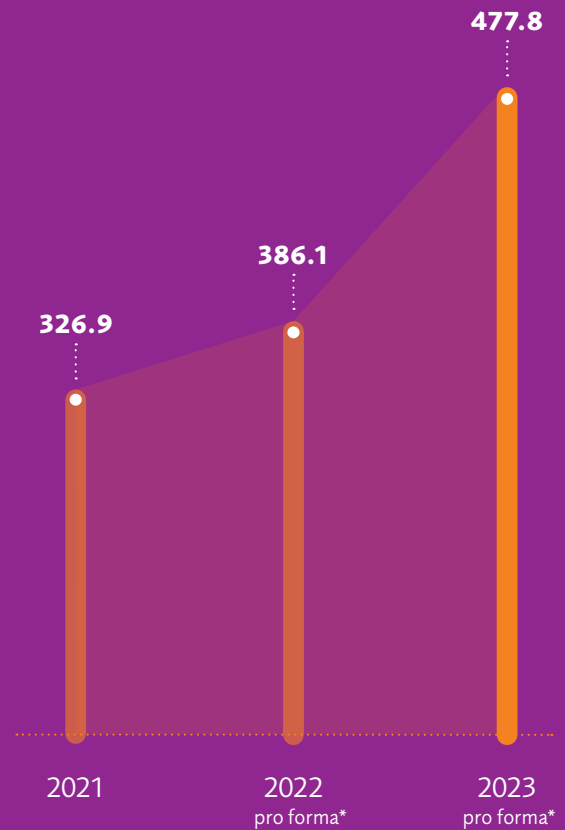
2017-2023 M&A investments

+400 million euros



2023 Revenue

477.8 million euros
pro forma



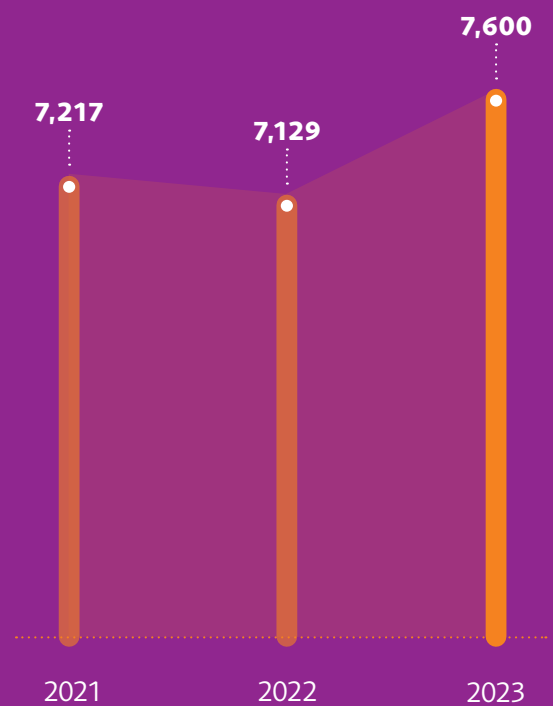
* Pro forma revenues include the 12-month contribution of Evolocare for 2023 and Tesi for 2022.

2023 Workforce

7,600 people

At GPI we go far together, because our people are at the heart of the company's continuous improvement.

**Are you interested
in growing with us?**
Visit our **Careers page**



GPI worldwide

The acquisitions made over the years, combined with the desire to be close to the customer, have fostered our increasingly widespread presence in **Italy** and **abroad**.

The GPI Group's general HQ is in Trento, Italy – the historical head office – with more than 50 locations across the country.

The Group's Companies are also based in:
Austria, Brazil, Belgium, Canada, Chile, China, Colombia, France, Germany, Malta, Mexico, Poland, United Kingdom, Dominican Republic, Spain, United States, and Tunisia.

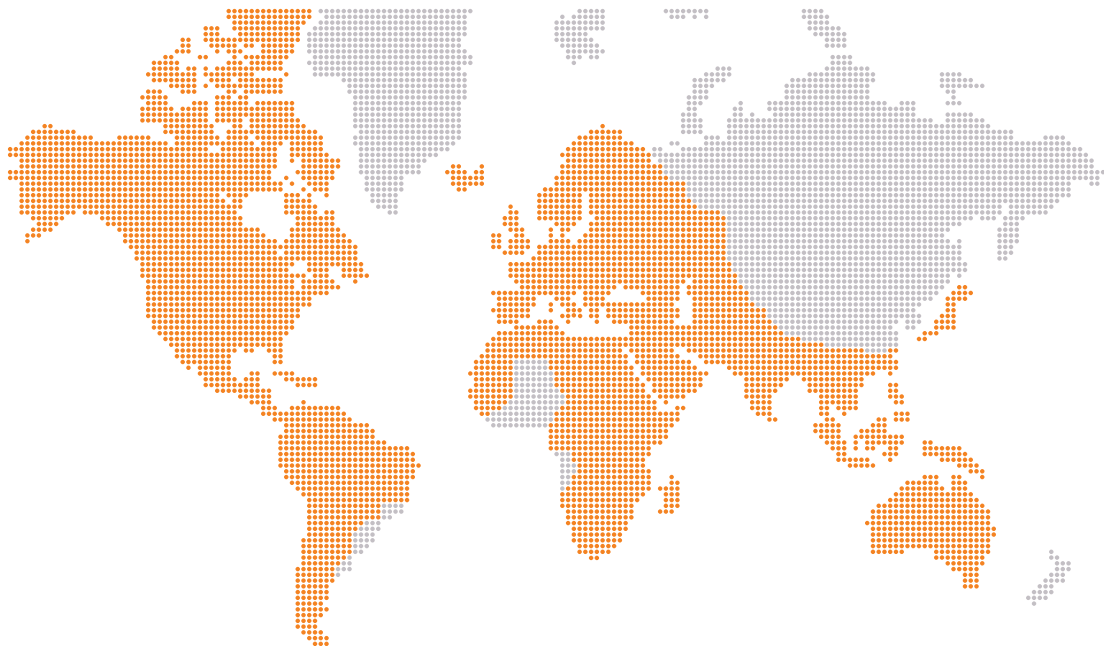




Customers

+9,000

We offer hi-tech solutions and services in over **70 countries** through selected distributors and partners.



Types of Customer

H = Health; NH = Non-Health; PUB = Public; PRI = Private



- Healthcare Companies
- Hospitals
- Care Homes and Clinics
- Non-Profit Organisations
- Public Providers
- Regions, Provinces



- Private Care Homes and Clinics
- Insurance Companies
- Private Users
- Pharmacies
- Trade Associations



- Municipalities
- Provinces
- Regions
- Regional Agencies
- Universities
- Consortia



- Banking Institutions
- Distributors
- Local Organisations
- Financial Institutions
- Trade Associations

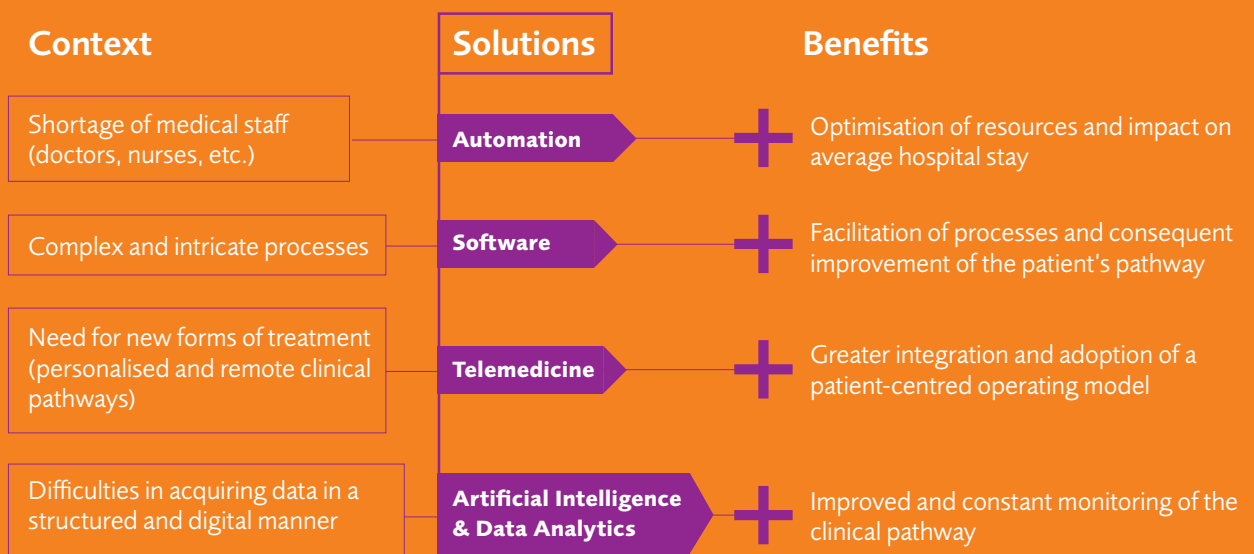


Our value proposition

Human-Tech Integrated Solutions for Digital Health

We operate with an effective mixture of software solutions, technologies and services with high levels of innovation. We use cloud, mobile devices, Internet of Things, Big Data, and Artificial Intelligence to respond to ever-changing healthcare.

Advanced platforms for the management of chronic diseases, medicine of initiative, prevention and care. And for Virtual Care, through telemedicine systems and operation centres available 24 hours a day.



Business Areas

We integrate specialised IT skills with consulting and design in four business areas.



SOFTWARE

Solutions that innovate care processes in hospitals, on the ground and at the patient's home, manage the entire chain of the transfusion and diagnostic process, assist administration activities and support the decisions of healthcare professionals. Advanced systems for the optimal management of typical PA processes that simplify the relationship between citizens and businesses.



AUTOMATION

Tailor-made automation systems that optimise the entire drug management chain, simplify processes and reduce margin for error. The automatic loading and technology used in the gripping unit are the best available on the current market in terms of speed, precision, and reliability.



CARE

Services and technologies for reception, care and empowerment that improve the quality of life of patients and reduce the costs of healthcare systems. Advanced systems that form a reference point for almost 30 million citizens.



ICT

A complete turnkey service that maintains the perfect efficiency of all hardware and software components, through Desktop Management interventions, system assistance, analysis, consultation and systems for security and cyber security.



Certifications

Visit our certifications page to learn about our quality standards and commitment to excellence





Population Health Management

Cutting-edge solutions to simultaneously improve people's health, costs and health experience in a given territory.

POHEMA

POHEMA is the modular platform of applications, technologies and services that enable the implementation of integrated prevention, care and treatment pathways according to the Population Health Management (PHM) model.

From research and measurement of the health demand of the population or a target segment, to the design of organisational models inspired by proximity of care, to enabling technologies and support services for care itself, through specialised Care Management Centres.

POHEMA optimises the entire patient experience, improving the relationship with players in the healthcare ecosystem and enabling innovative services such as telemedicine and digital therapies.

All parties reap the benefits involved: patients, whose pathways become smooth, fast and personalised; doctors, who are able to provide better and more effective services; and facilities, which gain operational efficiency and loyalty and can deliver innovative services thanks to digital technology.





Administrative System for Healthcare

The EUSIS platform, designed and created for the health sector, supports the performance and integration of all public and private health organisation processes – whether regional or hospital, corporate or multicorporate.

Administration and Accounting

The ERP (Enterprise Resource Planning) methodology, the multi-layered architecture and the adoption of a Single Accounting Model allow for integrated management of the administrative/accounting area and facilitate the exchange of information and data with other systems.

Directional Systems

Integrated solutions for management control: from data processing and certification to decision support and strategic planning systems: data warehouses, data quality management, dashboards and reporting. Plus a "specialised" healthcare flow management platform for greater appropriateness in service delivery and DRG (Diagnosis Related Group) selection.

Human Resources Management

An integrated system of software, services and technologies for the complete governance of HR processes, used by more than 40% of the Italian NHS and more than 450 public bodies. A web-based suite to manage the collaborator's "work life", specialised outsourcing services for economic management, and a pool of consultants for strategic and regulatory support.

Payments and Archiving

Specific integrated digital solutions for payment management, digital storage and processing of electronic signatures that simplify and ensure traceability and maximum security.



Hospital Information System

NGH (Next Generation HIS) is the complete suite for the management of hospital processes and clinical healthcare activities: from the patient's admission to discharge. The micro-services architecture and the process-oriented approach make it possible to define, together with the customer, the best model for end-to-end management of all activities. The platform simplifies data sharing with regional systems to facilitate access to services and continuity of care.

Access Systems

Multi-level organisation of access to care, reception, admission, first response, transfers and discharge.

Clinical Systems

Digitisation of request flows and specific ward and outpatient records that facilitate clinical activities and diagnosis and treatment processes, with a multi-professional approach.

Critical Care

Dedicated solutions to optimise the management and safety of intensive care units, operating theatres and anaesthesia.

Diagnostic Systems

Control and traceability of analytical processes, full digital management of workflows, rapid processing of high-quality images.

Repositories and Integration Middleware

Speed and security in the management, sharing and exchange of information and clinical data between systems and services.

Workflows

The integration that supports all HCFA versions is essential for the economic development of production in terms of admissions.





Social and Healthcare Information System

Specialised platforms for the planning and synergistic implementation of measures for prevention and the promotion of health and well-being.

Regional Social and Healthcare System

The solution for the integrated management of healthcare and social activities carried out in the local region that gathers all the pathways initiated for the citizen and all useful information for planning and reporting.

Continuity of Care

The portal enables the primary care ecosystem to share information, integrate with the health service network and improve patient care.

Welfare Social and Healthcare System

SHERPA is the most widely used cloud-based suite in Italy that simplifies the operations and processes of welfare organisations. It increases the quality of services and contributes significantly to their economic sustainability.

Prevention, Public Health and Veterinary Medicine

The web-oriented platform that simplifies all the activities of Local Health Units and Regional Prevention Departments: planning, reporting and registration of controls and sampling, document management, fines, paperwork, invoicing and ministerial flows.



Diagnostic Information System

Specialised applications that optimise the processes of reporting, visualising and sharing all diagnostic and imaging examinations for an accurate decision-making system.

Pathological Anatomy

A complete platform and certified medical device for the digitised and mobile-accessible management of all processes in the Pathological Anatomy and Genetics Services.

RIS PACS Imaging

Extremely high-quality imaging and video, swift reporting, automated reports: an intuitive system that can be interfaced with any device.

LIS

Control and traceability of laboratory analytical processes, a customised configurable system ensuring interoperability and security.





Blood & SoHO Information System

A certified suite dedicated to the safe and efficient management of all SoHO (substances of human origin): blood, organs, tissue, stem cells, and milk. High-end solutions based on the best international experience, meeting the needs of different types of customers: large organisations, hospitals, blood establishments, transplant centres and laboratories.

Transfusion & SoHO Systems

Advanced solutions for integrated management and tracking of all processes, services and tools across the entire blood component and substance of human origin supply chain. A range of functionalities that can be adapted to the needs of both everyday work and complex research projects.

Systems designed to ensure that products of human origin are traceable from donation to final use, while ensuring compliance with safety and quality regulations.

Analysis Laboratory

The intuitive system for efficient workflow management of laboratory activities and analytical instrumentation.

Donor Portal

A web-based system integrated with the blood bank management system that allows for management of donors and associations. It facilitates donor communication and engagement, improves the efficiency of the donation process and blood resource management.



PA Information System

Digital transformation solutions for the Public Administration that enable institutions to keep up with the constantly changing regulations, offer high-quality services to citizens and businesses, increase the efficacy of their governance actions while optimising resource management.

Management Systems for PA

An advanced, flexible and reliable tool capable of supporting the public body in the simple and intuitive management of processes and information. (Administration, HR, Demographic Services, General Affairs, Public Relations Office, etc.).

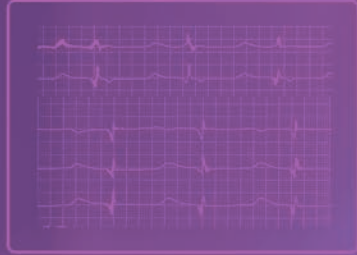
Employment Information System

Smart applications and technologies that match employment supply to demand, and facilitate interaction between citizens, businesses and institutions.

Payments and Archiving

Secure, integrated applications that automate payment management and document storage, reduce management costs and simplify internal public body processes.

PATIENT HISTORY
PROGRAM DETAILS
NOTES
DOWNLOAD



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BRAIN CHECK-UP

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HEALTH



Innovative Technologies

New frontiers in patient care and facility management: more accurate and timely diagnoses, easier access to services, operational efficiency and cost reduction.

Artificial Intelligence

Computational models capable of supporting healthcare service delivery: risk stratification, emotion and image recognition, and predictive analysis of health trends.

Interoperability

Components that ensure interfacing and application cooperation between diverse systems for efficient and secure information exchange.

BI & Data Analytics

Advanced Data Quality Management systems and technologies that help predict and make effective decisions, and improve management and user services.

Wearable Technology

Ultra-light and non-invasive devices for telemonitoring of vital signs and lifestyles.

CRM (Customer Relationship Management)

A platform for managing relations with citizens that enables the organisation, automation and synchronisation of all information and interactions. Integrated AI tools support operators and improve operational efficiency and service quality.



Care Technology and Services

Human and Tech come together in a single entity of solutions that seek to offer efficient and quality responses to citizens' new health demands.

Virtual Care

A coordinated system of application, technology and human-based microservices capable of remotely managing every aspect of care (telemedicine, telemonitoring, tele-assistance, patient portals, wearable devices, operating centres, etc.).

Booking Centres and Multi-Channel BPO Services

Applications, infrastructure and specialised operators that facilitate access to care, reduce waiting times and improve citizen services.

Outpatient Services and Clinics

Diagnostic and treatment health services, delivered through multi-specialist facilities, that put people at the centre of their own wellness pathway.

3D Prosthetics

Design and manufacture of fully customised titanium prosthetic implants: maximum surgical precision and swift functional recovery.



IT Security and Services

Specialised, prompt and efficient support to guarantee the continuity of services, which, in the health sector, is fundamental.

Cyber Security

Consulting, operational services and training for data and information security: systems for risk analysis and prevention, intrusions and theft.

IT Services

Design, implementation and maintenance of integrated technology infrastructure, IT consultancy and support, help desk and facility management.



Pharmaceutical Logistics

Speed and control of the drug supply chain to plan procurement, reduce inventory and storage costs, and contain risks.

Robots for Private Pharmacies

Automation that reduces stockpiles and modernises the work of pharmacists, created according to space and handling requirements, with no structural intervention.

Automated Hospital Pharmacy

The complete pharmaceutical logistics solution for efficient resource management and control of all prescription and dispensing operations.



Success Stories

Explore our case histories to read real-life examples of our work and how we have supported our customers.



Research and Development

We strongly believe that technology must respond to human needs and is fundamental for the sustainability of the healthcare system.

Areas of Research:

- Population Health Management (PHM)
- Virtual Care
- Augmented Telemedicine
- Digital Therapeutics

Research and Development is a cornerstone of the company's strategy. Not only to ensure that our solutions are aligned with market needs, but also to anticipate future trends in the industry.

Artificial Intelligence is the key element that we apply mainly in the projects we develop independently or in partnership with universities and research institutes.

One Health

This holistic approach considers human, animal and environmental health as interconnected and interdependent. AI allows us to investigate large amounts of diverse data and helps us identify patterns and connections that would otherwise be difficult to discern. Our Data Lake, listed as an Important Project of Common European Interest, integrates clinical, climate and pollution data with 1 km accuracy across the entire country.

Predictive Analysis

Machine Learning-based research, developed for the IDEA Network, involves the collection, management of clinical data, study and training of predictive algorithms. Correlated, analysed and shared information becomes a tool to support decision-making and the implementation of healthcare for patients with neurodevelopmental disorders in childhood.

Voice as a Biomarker

The human voice contains a multitude of information that can be analysed to detect specific diseases or disorders at an early stage. Talking About is the diagnostic support tool, integrated into our telemedicine systems, that recognises emotions in speech and provides reliable real-time information.

Face and Emotion Recognition

Combining classic computer vision with Deep Learning for the extraction and identification of facial features. The FRAI algorithm recognises images and emotions expressed by faces. The aim is to recognise and track disease progression through facial features, in particular neurological disorders, tumours and autism.

Our development model



The development model we propose goes beyond the logic of measuring internal performance and looks at the social impact of our activity, which generates benefits in terms of containing costs, reducing waste and improving the quality of life of healthcare professionals and patients.

4 Key Principles

- **Territoriality:** creation of a model based on care centres spread throughout the territory, which guarantees constant monitoring of patients/citizens.
- **Digitisation:** adoption of new technologies as an enabling factor to realise and implement healthcare services and solutions.
- **Personalisation:** evolution towards predictive, proactive and precise (i.e. individualised) models that put patients and their needs at the centre.
- **Enhancement:** integrated management of the information assets of healthcare facilities at a centralised level and introduction of Artificial Intelligence tools.

GPI for Investors

GPI S.p.A. is listed on the Euronext Tech Leaders segment of the Italian Stock Exchange.

Discover the benefits of investing in a rapidly growing business and contributing to the development of sustainable healthcare.



Contacts

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Specialist

Banca Akros S.p.A.

Distribution of Regulated Information

1INFO-SDIR

Identification Codes

Bloomberg GPI:IM

Reuters GPI.MI

ISIN ordinary shares IT0005221517



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