





# NEW CONTRACTS ABROAD: GPI EXPANDS ITS INTERNATIONAL PRESENCE

Trento, 24 July 2024

Gpi achieved positive results abroad in Q2 2024, securing new contracts worth € 7.3 million, continuing the performance from Q1. The Group's global presence is expanding.

Specifically, the Riedl Phasys robotic warehouse for pharmacies confirms itself as one of the leading technological products for the Group's expansion into new markets: contracts worth 600 thousand euros have been secured in new countries (Finland, Iceland). Riedl Phasys also strengthens its position in Austria, Japan and Martinique (France).

The suite Gpi4Med.BLOOD, a flagship product in the Group's global offering for transfusional systems, secured contracts worth € 1.7 million. The strong international appeal of this system has been confirmed: the Philippine Red Cross has joined the customer portfolio with 130 installations throughout the Pacific archipelago. Furthermore, within the framework agreement signed and communicated in 2022 with the Regional Hospital Foundation of Northern Estonia, Gpi Iberia won a contract extension worth almost one million Euros. Orders are also increasing in the USA, France and Spain.

Excellent results for Evolucare as well, with nearly €5 million in new contracts in Q2, driven by positive sales of software supporting people with disabilities.

### **GPI GROUP**

Gpi's mission is to make healthcare systems sustainable through digitisation, so that everyone can receive high-quality care. **Sustainability and social impact** are the guiding principles and play a crucial role in the strategic and investment assessments of the Group, aware that the solutions and services provided to the community have an impact on the quality of life of individuals.

For 35 years, driven by a patient-centric vision, Gpi has been working to support healthcare systems by providing the skills and innovative tools necessary to improve prevention and treatment processes. This is achieved through the strategic use of advanced software, technologies, and cutting-edge services.

The Group's strategy is designed to meet the evolving requirements of the constantly changing healthcare sector and to facilitate entry into international markets.

The unwavering commitment of its 7,600 employees and a customer base of more than 9,000 across 70 countries, yielded €433 million in revenue, an EBITDA of €80 million in 2023.

Gpi S.p.A. is listed on the Euronext Tech Leaders segment of Borsa Italiana, the Italian stock exchange.

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This press release is also available at www.gpigroup.com and www.linfo.it

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