

SAUDI ARABIA AND ESTONIA: GPI IS AWARDED THE CONTRACTS FOR THE SUPPLY AND MANAGEMENT OF TRANSFUSION INFORMATION SYSTEMS

€ 14 M VALUE CONTRACTS

Trento, 20 December 2022

Gpi won two important tenders, in **Saudi Arabia** and **Estonia**, thanks to the quality of its **Gpi4Blood** software solutions.

The **Saudi Ministry of Health** awarded the tender for the supply of the transfusion information system to **Medinfo** and its Saudi partner. The total amount of the contract, which runs for **three years**, is approximately € 21 million. The Saudi partner will supply the hardware and the network infrastructure. Gpi's share is approximately **€ 10 million** for the supply of the software and related services. The software will be used by the Ministry of Health and its 133 blood banks covering the entire territory of Saudi Arabia. With this new contract, Gpi's solution will be used by all transfusion organisations in Saudi Arabia including the Ministry of Health, Universities, the Security Forces, specialist Hospitals, the National Guard, and the Military armed forces blood banks.

The **Estonian North Regional Hospital Foundation** has awarded **Gpi Iberia** the contract for the supply of a unified, state-of-the-art system to manage blood, tissue and stem cell transfusion processes. The contract worth approximately **€ 3.9 million** covers the whole of Estonia and runs for **five years**.

Both contracts provide for the supply of the software in **SaaS** mode and include installation, development, maintenance services, integration with hospital information systems and equipment, as well as staff training.

Gpi4Blood is a modular, integrated transfusion management environment covering all aspects of the blood value chain, i.e. donor recruitment, donation management, bag processing and labelling, laboratory testing, warehouse management, distribution, and transfusion. The software provided will ensure efficiency in such a crucial health sector and will be used in Saudi Arabia and Estonia to improve transfusion **safety, traceability, and haemovigilance**.

*"These two new contracts confirm the quality of the **Gpi4Blood** family of software solutions for transfusion systems that brings Gpi's offering out. The Gpi Group continues to strengthen its presence in international*

markets, implementing its global growth strategy, both through M&A operations, I'm thinking of Tesi, and through organic growth and competition. Since the beginning of 2022, the Group has brought Riedl systems for automated drug logistics to Japan, the Canary Islands and Mexico. Transfusion systems have arrived in Greece and the 'Schengen' information system in Malta. All this makes us very proud and once again confirms the quality of Gpi's offer and its ability to grow by winning new contracts in international markets," says **Fabio Rossi**, Director of International Operations of the Gpi Group.

GPI GROUP

GPI is the preferred partner for software, technologies and services for healthcare, social services and the public administration. Founded more than 30 years ago in Trento, GPI has grown through significant investments in M&A (in Italy and abroad) and R&D, which it carries out in partnership with leading Italian research centres and universities to share scientific, technological, functional and process knowledge applied to the e-health, e-welfare, well-being sectors.

Also drawing on the solutions and know-how gained from the companies that have joined its ecosystem, the Group has masterfully translated the needs of the healthcare industry into cutting-edge high-tech solutions and new service models that optimise prevention, diagnosis and care processes, improving people's lives.

The offer combines specialised IT expertise with advisory and design capabilities enabling it to operate in a range of business areas: Software, Care, Automation, ICT and Payment services.

The Company reported consolidated revenues of €326.9 million in 2021, with over 7,200 employees at year end and more than 2,500 customers in over 70 countries.

GPI was listed on Borsa Italiana in 2016 (AIM segment) and moved to the MTA (now EXM) market in 2018.

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Press release available at www.gpi.it and www.1info.it

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