



The Healthcare Partner



PRESS RELEASE

## SOFTWARE FOR TELEMEDICINE AND ELECTRONIC MEDICAL RECORDS 600 MILLION EURO CONSIP FRAMEWORK AGREEMENT GPI LEADS THE NUMBER-ONE CONSORTIUM

Trento, 25 November 2021

The **temporary consortium led by Gpi** took **first place** in the award of all four application lots of the tender held by Consip, concerning the Framework Agreement on “*Digital Health - clinical and healthcare information systems*” for organisations within Italy’s National Health Service. The award is provisional: it will become definitive once the time and regulatory conditions provided for this type of tender have been met.

This “**country tender**” is the first in terms of value and importance to give a strong boost to the **digital health** sector and selects the best operators on the market in terms of skills, technologies and implementation capabilities.

The **total amount of the applications lots is EUR 600 million**, including EUR 100 million of possible extensions, of which EUR 276 million is dedicated to telemedicine software (two lots: Northern Italy and Central-Southern Italy) and EUR 324 million is dedicated to electronic medical records and enterprise imaging software (also two lots: Northern and Central-Southern Italy).

In terms of value, the consortium led by Gpi will be able to benefit from **priority awards. Approximately 37% of the consortium’s shares are reserved for Gpi.**

The Framework Agreement will have a term of 18 months, with a possible extension up to 12 months, subject to the same ceiling price. The **single implementation contracts will have a maximum term of 48 months** from the date of signing.

The consortium led by Gpi SpA obtained the highest score for its high quality technical offer and is composed of leading national and international companies, start-ups and innovative SMEs.

### ***The object of the supply agreement***

The Framework Agreement governs development, maintenance, application management and infrastructure services.

The services to be provided in the area of **electronic medical records** involve organic, structured management of the data referring to the clinical history of patients in inpatient or outpatient care, used to provide support for clinical (diagnostic-therapeutic) and care processes, while favouring continuity between different episodes of patient care (e.g., ordinary hospitalisation, day hospital, day service and outpatient care). The Gpi Group already provides its electronic medical record solutions in many Italian Regions, as well as in Austria, Germany, Switzerland and Malta.

The services to be provided in the area of **telemedicine** will be geared towards developing the *health ecosystem* to improve access to treatment, management of diagnoses, and remote medical care and consultation.

Telemedicine is part of Gpi's broader vision focusing on **virtual care** by looking at the overall sustainability of healthcare systems and skilfully combining multiple solutions, services, technologies and new organisational models. The solutions developed by Gpi permit telemedicine and care management services to be provided in a way that ensures continuity of care and treatment, while also allowing the population to be divided by risk level, enabling patients to be included on the basis of these clusters. In 2020 Gpi assisted **more than 100,000 patients** throughout Italy with its virtual care solutions.

### ***Substantial resources to finance the Italian National Health System***

Through the **NRRP** (National Recovery and Resilience Plan) and complementary fund, the Italian government is allocating **EUR 18.5 billion** to "Mission 6: Health" with the aim of strengthening prevention and local healthcare services, modernising and digitalising the healthcare system and ensuring equity in access to care.

**The award of the Consip Framework Agreement confirms the Gpi Group's position among the main players in the future of digital healthcare in Italy.**

### **GPI GROUP**

GPI is the preferred partner for software, technologies and services for Healthcare, Social Services and the Public Administration. Founded more than 30 years ago in Trento, GPI has grown through significant investments in M&A (in Italy and abroad) and R&D, which it carries out in partnership with leading Italian research centres and universities to share scientific, technological, functional and process knowledge applied to the e-health, e-welfare, well-being sectors.

Also drawing on the solutions and know-how gained from the companies that have joined its ecosystem, the Group has masterfully translated the needs of the healthcare industry into cutting-edge high-tech solutions and new service models that optimise prevention, diagnosis and care processes, improving people's lives.

The offer combines specialised IT expertise with advisory and design capabilities enabling it to operate in a range of business areas: Software, Care, Automation, ICT and Payment services.

The Company reported consolidated revenues of EUR 271 million in 2020, with over 6,100 employees at year end and more than 2,400 customers in over 60 countries.

GPI was listed on Borsa Italiana in 2016 (AIM segment) and moved to the MTA market in 2018.

ISIN ordinary shares: IT0005221517

Press release available at [www.gpi.it](http://www.gpi.it) and [www.1info.it](http://www.1info.it)

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