

GPI signs an agreement with Ebn Sina Medical for the exclusive distribution of the RIEDL PHASYS automated warehouse in Qatar

Trento, 25th June 2019

GPI (GPI:IM), leading company on the MTA market in information systems and social and healthcare services, signed an agreement with Ebn Sina Medical, belonging to Al Faisal holding, for the exclusive distribution of the RIEDL PHASYS automated warehouse in Qatar.

A contract worth over € 500.000 was signed as well for the provision of a new robot for the storage of drugs in a warehouse owned by Ebn Sina Medical, which supplies community pharmacies in the region. Two 20-mt-long automated warehouses will be installed, both of them having two grippers.

Al Faisal Holding is one of the main private companies in Qatar: it played a significant role in the economic and infrastructure development of the country, it fostered many foreign investments and created huge growth opportunities. Al Faisal Holding was founded in the '60 as a small commercial enterprise of spare parts, then it managed to keep up with the growth and prosperity of Qatar. The founder of Al Faisal Holding is H.E Sheikh Faisal Bin Qassim Al Thani, a forward-thinking entrepreneur achieved success through a diversified portfolio of activities, which is now well-known not only in the region but also at international level.

Al Faisal Holding is made up of many divisions working in different sectors: assets, accomodation, trade, transports, education, services and IT. In the most recent time Al Faisal Holding has been focusing in the development of accomodation and related services.

Al Faisal Holding is not only an important commercial body but also a paramount promoter of Qatari heritage and education.

Fabio Rossi, Director of International Operations at GPI Group says: "The investments and strategies adopted by the automation division enabled to achieve excellent results. Our automated systems are well-appreciated outside Europe too: *the provision of an automated warehouse to the Sheba Hospital in Tel Aviv, the biggest hospital in the Middle East, a few months ago, is of paramount importance. That was a critical acknowledgment of our systems, which proved the important role of GPI in the field of drugs logistics.*"

The order portfolio of the next weeks corresponds to 1,5 million euros: in addition to the automated warehouse purchased by Al Faisal, 7 more RIEDL automated systems will be installed in hospitals and pharmacies in different European countries and in the Middle East: a hospital in Solothurn (canton of Solothurn – Switzerland), 2 retail pharmacies, one in Fribourg and another one in Chur (Switzerland), a retail pharmacy in Austria, a retail pharmacy in Budapest (Hungary), a retail pharmacy in Ireland and a retail pharmacy, Al Nahdi, in Saudi Arabia.

The RIEDL brand entered GPI Group in December 2014 and quickly became a leader in the market. Last March GPI signed an agreement with CGM PHARMAONE in order to consolidate its role in the retail sector, expanding its range of products with turn-key solutions for pharmacies, includin furniture.

GPI GROUP

GPI (GPI:IM), with registered office in Trento and more than 4,300 employees, was founded in 1988 by Fausto Manzana, and is present both in Italy and abroad through a number of branches. With its cutting-edge social service/healthcare IT products and new hi-tech services for the healthcare sector, it is capable of meeting the transformation requirements and keeping pace with the drive towards innovation of its numerous public and private sector customers. The Group's significant growth has been driven by considerable investments in the R&D Centre, which, in partnership with the main university and research institutions throughout Italy, has the goal of spreading scientific, technological, functional, and process knowledge applied to the e-health, e-welfare and well-being sectors. The Group's offering combines specialised IT expertise and advisory and planning capabilities that make it possible to operate in a range of business areas: IT Solutions, Healthcare Services, Logistics and Automation, Professional ICT Services and Payment Solutions. In recent years, the Group has grown through the acquisition of companies with contiguous or complementary businesses and business development in Italy and abroad.

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